

for that degree relating to the course.
Note: Such regulations include prerequisites, combinations of subjects and practical work.

Admission to the Programme

3.

Noted Details of the requirements are given in

* Subject to UNZ CUAP approval due December 2014.

- (c) ~~Of the following, at least 15 points must be for~~
 - b. ~~At least 5 of the 15 points must be for~~
 - c. ~~At least 10 of the 15 points must be for~~
- ii. ~~At least 10 points must be for courses at~~
 - b. ~~At least 5 points must be for courses at~~
- iii. ~~At least 10 points must be for courses at~~

2. Requirements upon Courses from Other Degrees

Approved by the Senate in 2014

Notes:

1. Students seeking credit for courses from the New Zealand Diploma in Business or New Zealand Certificate in Commerce must have completed the courses with high grades.
2. Students may enquire from the Student Advisors in the College as to the Faculty's understanding of 'appropriate'.

6. Exemptions, Transfers, Credits and Cross-Credits from Other Qualifications

(a) Credit from LLB

- i. A candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Laws and has been credited with LAWS 101 to the Bachelor of Laws, shall also have this course cross-credited to the degree of Bachelor of Commerce as part of the cross-credits allowed under regulation K1 of the General Course and Examination Regulations.
- ii. In addition to the credits permitted under regulation K1 of the General Course and Examination Regulations, a candidate may cross-credit a further 30 points between the two degrees.

(b) Cross credit between BE(Hons) and BCom.

In addition to the credits permitted under regulation K1 of the General Course and Examination Regulations, a candidate for the degree of Bachelor of Commerce who is or has been enrolled for the degree of Bachelor of Engineering with Honours shall

be permitted to cross-credit EMTH 201 or EMTH 202 or EMTH 210 or MATH 218 or ENME 230, if credited to the degree of Bachelor of Engineering with Honours, to the degree of Bachelor of Commerce.

Notes:

1. These points may not be included in the 255 points required by Regulation 1 for courses in the Schedule to these Regulations.
2. Notedits permiBdC ()TJEMC O Tw 1.417 O Td(Cr)12(oss cr)12(edit betw)

Accounting

Students intending to complete the BCom majoring in Accounting must be credited with five compulsory core courses and the following:

100-level

Required: ACCT 103

200-level

Required: ACCT 211 and ACCT 222

300-level

Required: At least 60 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356, ACCT 358 and ACCT 359

Business Economics*

*Subject to UNZ CUAP approval due December 2014.

Students intending to complete the BCom majoring in Business Economics must be credited with five compulsory core courses and the following:

100-level

Required: ECON 104 and ECON 105
Recommended: FINC 101

200-level

Required:

- i. ECON 207, ECON 208 and FINC 201
- ii. 45 points at 200 level or above as specified from another single major in this Schedule (excluding Economics and International Business). Courses specifically required for the major must be taken in preference to courses specified in a list from which a given number of points are required.
- iii. 30 further points of ECON or FINC courses combined.

300-level

Required: At least 60 points of 300-level ECON including ECON 310. 300-level courses used to meet this requirement cannot also be used to meet the 300-level requirements for an Economics major in the Bachelor of Commerce.

Economics*

*Subject to UNZ CUAP approval due December 2014.

Students intending to complete the BCom majoring in Economics must be credited with five compulsory core courses and the following:

100-level

Required: ECON 104 and ECON 105

200-level

Required:

- i. ECON 202 or 207; and
- ii. ECON 203 or ECON 208; and
- iii. ECON 201 or 206.

300-level

Required: At least 60 points of 300-level Economics.

Note: MATH 102 is only required for honours. Students who enrolled in the BCom prior to 2015 may graduate under the 2014 regulations.

Finance

Students intending to complete the BCom majoring in Finance must be credited with five compulsory core courses and the following:

100-level

Required: MATH 101 or MATH 102
Recommended: MATH 102

200-level

Required: FINC 201 and FINC 203

300-level

Required: At least 60 points in 300-level Finance, including at least 30 points from FINC 301, FINC 311, or FINC 312.

Note: In previous years FINC courses were coded as AFIS or ECON courses. As a result, the following 300-level courses will be counted as FINC courses for the purposes of satisfying the majoring requirements in Finance: AFIS 304, AFIS 314, ECON 331.

Human Resource Management

Students intending to complete the BCom majoring in Human Resource Management must be credited with five compulsory core courses and the following:

200-level

Required: MGMT 206, MGMT 207, MGMT 230, and (MGMT 208 or MGMT 209)

300-level

Required: MGMT 301, MGMT 303, MGMT 308, MGMT 331; and a further 30 points from the following courses: MGMT 304, MGMT 330, MGMT 333, MGMT 339

Note: MGMT 339 is a limited entry 30 point course.

Information Systems

Strategy and Entrepreneurship

Students intending to complete the BCom majoring in Strategy and Entrepreneurship must be credited with five compulsory core courses and the following:

100-level

Required: ECON 104, MKTG 100 and MSCI 101.

200-level

Required: MGMT 206, MGMT 221, MGMT 223, MGMT 270 and MKTG 201; and 30 points from ACCT 222, MGMT 207, MGMT 280, and MKTG 202.

Note: For students enrolled in the BCom Strategy and Entrepreneurship major before 2014, MGMT 223 is not required but may be used as a substitute for ACCT 222, MGMT 207, MGMT 280 or MKTG 202 in this regulation.

300-level

Required: MGMT 320 and MGMT 321; and 30 points from MGMT 301, MGMT 323, MGMT 324, MGMT 332, MGMT 370, and MKTG 301.

Note: MGMT 323 is a limited entry course. See limitation of entry regulations.

Students intending to major in Strategy and Entrepreneurship should carefully examine the prerequisites and other details of the courses in the Course Catalogue section to ensure that they plan an appropriate pathway to the 200-level and 300-level courses they wish to take.

Taxation and Accounting

Students intending to complete the BCom majoring in Taxation and Accounting must be credited with five compulsory core courses and the following:

100-level

Required: ACCT 103 and (ACCT 152 or LAWS 101)

200-level

Required: (ACCT 211 or ACCT 222) and ACCT 254

300-level

Required: ACCT 358, ACCT 359; and at least 30 points from ACCT 311, ACCT 312, ACCT 316, ACCT 332, ACCT 340, ACCT 341, ACCT 342, ACCT 346, ACCT 356

Schedule C to the Regulations for the Degree of Bachelor of Commerce

For full course information, go to www.canterbury.ac.nz/courses

Accounting

Note: In the past many courses below were prefixed with ACCY or AFIS or ACIS. From 2011, the prefix was changed to ACCT and all courses changed to 15 points.

Course Code	Course Title	Pts	2015	P/C/R/RP/EQ
ACCT 102	Accounting and Financial Information	15	S1 S2	R: ACIS 102, AFIS 101, AFIS 102, AFIS 111, AFIS 122, AFIS 132, AFIS 188.
ACCT 103	Introduction to Financial Accounting	15	S1 S2	P: ACCT 102 or ACIS 102 R: ACIS 103, AFIS 101, AFIS 103, AFIS 111, AFIS 121, AFIS 131
ACCT 152	Law and Business	15	S1	R: ACIS 152, AFIS 151, AFIS 152
ACCT 211	Financial Accounting	15	S2	P: ACCT 102 or ACIS 102; and ACCT 103 or ACIS 103 R: ACIS 211, AFIS 211
ACCT 212	Being an Accountant	15	S1	P: (1) ACCT 102 and ACCT 103; and (2) 30 points from ECON 104, ECON 105, ECON 199, INFO 123, MGMT 100, STAT 101, MSCI 110 and ACCT 152
ACCT 222	Management Accounting	15	S1	P: ACCT 102 or ACIS 102 R: ACIS 222, AFIS 222 EQ: ACIS 222, AFIS 222
ACCT 252	Law of Business Contracts	15		

ACCT 254	Introduction to Taxation	15	S1	P: ACCT 103 or ACIS 103 C: One of ACCT 152, ACIS 152, LAWS 101. R: ACIS 254, AFIS 254 EO: ACIS 254
ACCT 256	Law of Business Organisations	15	S2	P: ACCT 152 or ACIS 152 or LAWS 101 R: AFIS 253, ACIS 256, AFIS 256, LAWS 312
ACCT 311	Financial Accounting Theory	15	NO	P: ACCT 211 or ACIS 211 R: AFIS 301, ACIS 311, AFIS 311, AFIS 501.
ACCT 312	Advanced Financial Accounting	15	S2	P: ACCT 211 or ACIS 211 R: ACIS 312, AFIS 301, AFIS 312, AFIS 501.
ACCT 316	Public Management and Governance	15	NO	P: Any 75 pe(CT 2)6(11 or A)14(CIS 2)6(11)]JT*oT*(R: AFIS 30)12(1,)30(A)r.

Award Regulations

ACCT 369	Special Topic	15	NO	P: Subject to approval of the Head of Department. R: AFIS 369
ACCT 390	Accounting Internship	15	S1 S2	P: (1) At least 60 points in 200 level ACCT courses (2) Subject to Head of Department Approval R: ACCT 364, ECON 390, FINC 390, MKTG 390, INFO 390

Computer Science

Finance

Course Code	Course Title	Pts	2015	P/C/R/RP/EQ
FINC 101	Personal Finance	15	S2	
FINC 201	Business Finance	15	S1	P: (1)ACCT 102 or MATH 103; and (2) STAT 101 or MSC1 110; and (3) A further 45 points from the BCom or BSc schedules. R: FINC 202, AFIS 204 EQ: AFIS 204
FINC 203	Financial Markets, Institutions and Instruments	15	S2	P: (1) STAT 101 or MSC1 110; and (2) A further 60 points from the BCom or BSc schedules. R: AFIS 214 RP: Students without a mathematics background equivalent to NCEA Level 2 should pass MATH 101 before enrolling in this course. EQ: AFIS 214
FINC 205	Personal Finance with Mathematics	15	NO	P: (1) MATH 102 or MATH 108 or MATH 199; and (2) STAT 101 or MSC1 110. RP: MATH 103
FINC 301	Corporate Finance Theory and Policy	15	S2	P: (1) FINC 201 and FINC 203; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199 R: FINC 354, AFIS 304
FINC 302	Applied Corporate Finance	15	NO	P: (1) FINC 201 and FINC 203; and (2) MATH 101 or MATH 102 or MATH 108 or MATH 199
FINC 305	Financial Modelling	15	S2	P: (1) FINC 201, FINC 203 and one of (MATH 101 or MATH 102 or MATH 199); or (2) FINC 201 and MATH 103
FINC 308	Applied Financial Analysis and Valuation	15	S2	P: FINC 201 and FINC 203 R: FINC 394 and AFIS 314
FINC 311	Investments	15	S1	P: (1) FINC 201, FINC 203 and one of (MATH 101 or MATH 102 or MATH 199); or (2) FINC 201 and MATH 103 R: FINC 364, AFIS 314
FINC 312	Derivative Securities	15	S1	P: (1) FINC 201, FINC 203 and one of (MATH 101 or MATH 102 or MATH 199); or (2) FINC 201 and MATH 103
FINC 316	Fixed Income Securities	15	NO	P: (1) FINC 201 and FINC 203; and (2) MATH 102 or MATH 199 RP: FINC 205
FINC 323	Time Series Methods	15	NO	P: (1) ECON 213; or (2) ECON 202 or FINC 205 EQ: ECON 323, STAT 317
FINC 331	Financial Economics	15	S1	P: 30 points from ECON 202, ECON 203, FINC 201, FINC 205 R: ECON 331 RP: MATH 103 EQ: ECON 331
FINC 344	International Finance	15	S2	P: ECON 201 or ECON 206 or FINC 203 R: FINC 315, ECON 344, ECON 210 RP: 15 points in MATH or Year 13 Math with Calculus EQ: ECON 344
FINC 345	The Economics of Risk and Insurance	15	S2	P: (1) ECON 203; or (2) ECON 202 and FINC 205; or (3) ECON 208 and (MATH 102 or MATH 199) EQ: ECON 345
FINC 390	Finance Internship	15	A	P: (1) FINC 201 and FINC 203 (2) Subject to Head of Department Approval R: ECON 390, ARTS 395

Information Systems

Note: In the past many courses below were prefixed with ACCT or AFIS or ACIS. From 2011, the prefix was changed to

MGMT 280	Statistical Methods for Management	15	S2	P: (1) MSCI 110 or 15 points STAT; and (2) 15 points of MGMT or MKTG or MSCI or MATH R: MSCI 210, MSCI 280, MKTG 280 EQ: MSCI 280, MKTG 280
MGMT 301	Leading Change and Innovation	15	S1	P: MGMT 206 and MGMT 207 R: MGMT 315
MGMT 303	Leading and Managing People: Essential Employment Frameworks	15	S2	P: (1) Any 45 points at 200-level or above in MGMT; or (2) LAWS 101 and LAWS 110 R: MGMT 306
MGMT 304	Diversity in Organisations	15	S1	P: (1) MGMT 206 and MGMT 207; and (2) MGMT 208 or MGMT 209
MGMT 308	Applied Human Resource Management	15	S2	P: MGMT 206 and MGMT 207 R: MGMT 307
MGMT 309	Spirituality in the Workplace	15	NO	P: (1) MGMT 206 and MGMT 207; and (2) MGMT 208 or MGMT 209
MGMT 320	Strategic Management	30	S1	P: (1) ACCT 102; and (2) 45 points at 200-level or above in MGMT, MKTG or MSCI R: MGMT 314
MGMT 321	Entrepreneurship and Small Business Development	30	S2	P: (1) ACCT 102; and (2) 45 points at 200-level or above in MGMT, MKTG or MSCI R: BSAD 305, BSAD 314
MGMT 323	Professional Internship in Strategic Management	30	NO	P: Application to Department C: MGMT 320 or MGMT 321
MGMT 324	Interneparl			

Award Regulations

MGMT 373	Quality Management	15	S2	P: (1) MGMT 270 or MSCI 270 or MSCI 220; and (2) MGMT 271 or MSCI 271 or MSCI 221 R: MSCI 323, MSCI 373 EQ(O or MSCI 2)6(7)12(O or MSnag)13(52787 cm0 0 mi55i3D 13,)r M0m(Q(O or M M
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MKTG 202	Marketing Research	15	S1	P: (1) MKTG 100; and (2) ECON 104; and (3) MSCI 110 or STAT 101; and (4) A further 15 points in MGMT or MSCI R: MGMT 212 EQ: MGMT 212
MKTG 204	Consumer Behaviour	15	SU1 S2	P: Any 30 points in ACCT, COMS, ECON, INFO, MGMT, MKTG, MSCI, PSYC or SOCI R: MGMT 204 EQ: MGMT 204
MKTG 230	Business, Society and the Environment	15	S1	P: (1) 60 points from ACCT, ECON, INFO, MGMT, MKTG, MSCI, PSYC, SOCI; or (2) 60 points from Science R: MGMT 230 EQ: MGMT 230
MKTG 280	Statistical Methods for Management	15	S2	P: (1) MSCI 110 or 15 points STAT; and (2) 15 points of MGMT or MKTG or MSCI or MATH R: MSCI 210, MSCI 280, MGMT 280 EQ: MSCI 280, MGMT 280
MKTG 301	Strategic Marketing	30	S2	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 316 EQ: MGMT 316
MKTG 302	Applied Research Project in Marketing	30	NO	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204; and (4) MKTG 280 or equivalent. R: MGMT 312 EQ: MGMT 312
MKTG 303	Advertising and Promotion Management	30	S1	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 318 EQ: MGMT 318
MKTG 310	Customer Experience	15	S1	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 310 EQ: MGMT 310
MKTG 311	Retail Marketing	15	S2	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 311 EQ: MGMT 311
MKTG 313	Services Marketing	15	S1	P: (1) MKTG 201; and (2) MKTG 202; and (3) MKTG 204 R: MGMT 317 EQ: MGMT 317
MKTG 314	Tourism Marketing and Management	15	S1	P: Any 45 points 200-level ECON, MGMT, MKTG, MSCI, POLS, PSYC, SOCI, GEOG or other social science approved by the Head of Department of Management. R: MGMT 340 EQ: MGMT 340
MKTG 315	Marketing for Behavioural Change	15	S2	P: Any 45 points 200-level or above in COMS, MGMT, MKTG, PSYC or SOCI R: MGMT 341 EQ: MGMT 341
MKTG 390	Marketing Internship	15	S1 S2	P: (1) MKTG 201 and MKTG 202 (2) Subject to Head of Department Approval R: ECON 390, FINC 390, ARTS 395, ACCT 324, INFO 390

Mathematics and Statistics

These subjects are not available as a major for the BCom, but the courses can be counted towards the degree. A maximum of 60 points in Mathematics and Statistics at 100 and 200-level may be included in the 255 points required for courses in this Schedule. The 60 points at 300-level in a single subject, required in terms of Regulation 1b(iii)(d), may not include Mathematics and Statistics.

Commerce Graduate and Postgraduate Qualifications Time Limit Schedule

A candidate for the BCom(Hons) degree or the MCom degree shall normally be enrolled as a full-time candidate.

- (1) A candidate may be enrolled part-time with the approval of the Dean of Commerce.
- (2) A part-time candidate is one who, because of employment, health, family or other reasons, is unable to devote his or her full-time to study and research.

The table below sets out, for the postgraduate qualifications of the Faculty, the time limit for course requirements.

Note: Any extension to maximum time limits must be approved by the Dean of Commerce.

It should be noted that unless a different date is formally approved by the Academic Board, enrolment is considered to commence on 1 March.

A candidate for the Graduate Diploma in Business Administration, who has achieved a B grade average or better over the 12 Group A courses of the Master of Business Administration degree and who has not failed a course, and has not been awarded the diploma, may apply to be admitted to the Master of Business Administration programme and transfer credit for those courses previously credited to the diploma.

Note: Candidates who have not been credited with a first year undergraduate course in general mathematics or statistics or its equivalent will be required to satisfactorily pass a mathematics test as specified by the Programme Director.

3. Approval of Course of Study

The personal course of study of a candidate shall be approved by the MBA Programme Director.

Note: The structure of the GradDipBA programme is closely prescribed. The course of study normally approved can be obtained on application to the MBA Programme Director.

4. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the diploma or the Master of Business Administration.

5. Exemption from Prerequisites

Normal prerequisites do not apply for courses taken for the diploma.

6. Repeating of Courses

Subject to the approval of the MBA Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses or fails a Group A course more than once will not be permitted to proceed with the degree. A candidate who repeats a course may be awarded only a pass or fail grade.

7. GradDipBA with Distinction

The Graduate Diploma in Business Administration may be awarded with Distinction.

8. Transfer from MBA

A candidate for the Degree of Master of Business Administration who has satisfied all requirements for the diploma may apply to withdraw from the degree and be awarded the diploma.

9. Term Dates and Dates for Enrolment and Withdrawal

The first term for the diploma starts on the second Monday in February.

The final date for enrolment in the Graduate Diploma in Business Administration courses is the second Friday of the MBA term. Candidates who discontinue by this date receive a refund of fees.

The final date for discontinuation from Graduate Diploma in Business Administration courses is the fourth Friday of the MBA term. No fees will be refunded.

3. Replacement of Prescribed Courses

A candidate may take fewer than 120 points in Economics or Finance provided that the Head of Department is satisfied that the overall course of study is related to the candidate's interest in economics.

4. Exemption of Prerequisites

Normal prerequisites for any course may be

exempted at the discretion of the Head of Department.

5. Time Limits

A candidate shall complete all requirements for the diploma in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

Graduate Diploma in Management (GradDipMgt)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Diploma

Every candidate for the Graduate Diploma in Management shall have:

- (a) either
 - i. qualified for a degree of this University, or
 - ii. been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the diploma by the Dean of Commerce.

Note: Relevance and standard of undergraduate or other qualifying courses are the main criteria for approval.

2. Structure of the Diploma

To qualify for the Diploma a candidate must satisfactorily pass a minimum of 120 points from courses as specified in the schedule for the Diploma. Subject to the approval of the Head of Department, a

candidate who fail-0.7ture of the Diplomay s
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4. Subjects and their Prerequisites for the Degree

The subjects for the degree and their prerequisites are given in the Schedule to these Regulations.

5. Class of Honours

There shall be three classes of Honours: First Class Honours, Second Class Honours and Third Class Honours. Second Class Honours shall be awarded in two divisions: Division 1 and Division 2.

6. Combined Honours Degree

With permission of each of the Heads of Department concerned, a candidate may complete the degree of

Bachelor of Commerce with Honours in two subjects (combined Honours). A student wishing to complete a combined BCom(Hons) degree must satisfy the course requirements for entry to honours in each subject, take honours-level courses totalling at least 60 points (0.5 EFTS) in each subject, with a total points value no less than the minimum allowed for a BCom(Hons) degree in either subject. Included in these courses must be a research paper that normally would reflect the combined nature of the degree.

Schedule to the Regulations for the Degree of Bachelor of Commerce with Honours

For full course information, go to www.canterbury.ac.nz/courses

Accounting

Courses totalling 1.00 EFTS (or 120 points) will include ACCT 614, ACCT 680, and 60 points selected from (ACCT 601-679). Up to 30 points may be selected from any other honours level qualification as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for ACCT 680 must have a significant component related to the subject of Accounting.

Normally a grade average of B+ or better is required in ACCT 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

P: 60 points in Accounting at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

Economics*

*Subject to UNZ CUAP approval due December 2014.

ECON 680 and six courses or their equivalent from ECON 601-679. Normally a grade average of B+ or better is required in 300-level Economics prerequisite courses. Enrolment in any combination of courses is subject to the approval of the Head of Department. Some second semester courses may have a first semester course as a prerequisite. Candidates can normally attempt each course on or only once. All full-time candidates shall normally take ECON 680 and three other courses or their equivalent in each semester.

P.

- (1) ECON 206 or ECON 325; and
- (2) ECON 213 or STAT 202 or STAT 213; and
- (3) ECON 203 or (ECON 207 and ECON 208); and
- (4) 60 points in ECON 300-level courses, including at least 15 points from ECON 321, 324, 326 (or equivalent as approved by the Head of Department).

Note: Normally a B+ average or better is required in 300-level courses.

Alternatively a student may apply to enter with a Graduate Diploma in Economics or a Graduate Diploma in Science, normally including ECON 321, 322, 326.

- (1) (ECON 213 or any 30 points from STAT 200-level courses), FINC 331 plus an additional 30 points of 300-level Finance.
- (2) At least A- average in 300-level FINC courses.

Information Systems

Courses totalling 1.00 EFTS (or 120-points) will include INFO 614, INFO 680, 30 points selected from (INFO 601-679, COSC 407, COSC 425, COSC 429, COSC 430 or COSC 435) and 30 points selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for INFO 680 must have a significant component related to the subject of Information Systems.

Normally a grade average of B+ or better is required in INFO 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant

- P: 60 points in Information Systems at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant .

Management

MGMT 620, MGMT 680 and 60 points from (MGMT 610-619 and MGMT 640-649). Under special circumstances, up to 15 points may be replaced by other graduate courses subject to the approval of the Head of Department of Management.

- P: B+ average or better across 90 points of 300-level courses in Management. Up to 30 points at 300-level may be from a related discipline (eg, management science, economics, accounting, finance, information systems, organisational psychology, sociology, organisational communication, mass

communication, public relations).

Marketing

MKTG 620, MKTG 680, and 60 points from MKTG 601-619. Up to 15 points from MKTG 601-619 may be replaced by other graduate courses with the approval of the Head of Department of Management.

P:

- (1) MKTG 280 (or equivalent) and at least 90 points of 300-level MKTG courses; or
- (2) MSCI 210 (or equivalent) and at least 84 points from MGMT 310-319 or MGMT 340-349.

A B+ average or better across all courses in (1) or (2) is required

Taxation and Accounting

Courses totalling 1.00 EFTS (or 120-points) will include ACCT 614, ACCT 680, ACCT 626, ACCT 634 and 30 points selected from (ACCT 601-679). Up to 30 points may be selected from any other Honours level qualifications as approved by the Head of the Department of Accounting and Information Systems. The research project undertaken to fulfil the requirements for ACCT 680 must have a significant component related to the subject of Taxation and Accounting.

Normally a grade average of B+ or better is required in ACCT 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

P:

- (1) ACCT 254; and
- (2) 60 points in Accounting or Taxation at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

The Degree of Master of Applied Finance and Economics (MAFE)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Applied Finance and Economics, before enrolling in the course of study for this degree, shall have:

- (a)
 - i. qualified for a degree in a New Zealand university or
 - ii. been approved as a candidate for the degree by the Dean of Commerce, and
- (b)
 - i. ECON 202 or ECON 207 or an equivalent Intermediate Microeconomics course.
 - ii. FINC 201 or an equivalent Business Finance course.
 - iii. MATH 102 or an equivalent introductory course containing calculus.
 - iv. STAT101 or an equivalent statistics course

containing estimation and hypothesis testing

No candidate shall enrol in this degree if he or she has already qualified for the award of an honours degree or higher in Economics.

Note: Relevance and standard of undergraduate studies are the main criteria for approval.

2. Course of Study

To qualify for the Master of Applied Finance and Economics a student must satisfactorily pass:

- (a) FIEC 675; and
- (b) 135 additional points selected from:
 - i. 60 points from ECON 601-669, including at least 30 points from ECON 620-669; and
 - ii. 60 points from FINC 601-669, including at least 30 points from FINC 620-669; and

- iii. FIEC 601 or, at the discretion of the Head of Department of Economics and Finance, an additional 15 points from ECON 601-669 or FINC601-669.

No candidate for the degree shall graduate who has failed more than one of the courses offered. Enrolment in any combination of courses is subject to the approval of the Head of Department. Candidates can normally attempt each course on or only once.

3. Time Limits

A candidate must complete all requirements for the Master of Applied Finance and Economics degree in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

The Degree of Master of Business Administration (MBA)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Business Administration, before enrolling in the course of study for this degree, shall have:

- (a) either
 - i. qualified for a degree of this University, or been admitted ad eundem statum as the holder of such a degree, and produced evidence to the satisfaction of the Academic board of qualification for entry to the degree through extensive practical or professional experience of an appropriate kind; or
 - ii. qualified for admission under Regulation 11.
- (b) been approved as a candidate for the degree by the Dean of Commerce.

Note: Relevance and standard of undergraduate studies and a minimum of five years of practical work experience are the main criteria for approval.

2. Degree Requirements

To qualify for the degree a candidate must be enrolled for a minimum of 15 months, and achieve a B grade average or better over the 12 Group A core courses and pass six Group B courses and the project. A candidate who fails one of the Group A courses or fails to get a B average or better over the 12 Group A courses does not qualify for the Master of Business Administration degree. He or she may apply

for transfer to the Graduate Diploma in Business Administration.

Note: Candidates who have not been credited with first year undergraduate courses in general mathematics and statistics or their equivalent will be required to pass a mathematics and statistics test as specified by the Programme Director.

3. Structure of the Degree

The course for the degree shall consist of:

- (a) twelve compulsory courses listed in Group A of the schedule to the degree;
- (b) six courses or the equivalent from the electives listed in Group B of the schedule to the degree;
- (c) a practical research project which shall count as six courses.

4. Credit Based Upon Previous Studies

- (a) A candidate may, on the basis of previous studies, be credited with up to six courses. In such cases, a candidate may be required to substitute other courses for those in Group A.
- (b) A candidate may, on the basis of previous studies, be restricted from doing specified courses and may be required to substitute other courses for those restricted.

5. Non-Applicability of Prerequisites

The normal prerequisites on the courses in Regulation 3(b) of these Regulations do not apply when the courses are credited to this degree.

6. Repeating of Courses

- (a) Subject to the approval of the MBA Programme Director, a candidate who fails a Group A course may repeat the course, but will not be allowed to repeat more than two Group A courses. A candidate who fails three or more Group A courses, or who fails a Group A course more than

MBAD 643	Leading Change	0.0830	M2	

MBAD 674	Special Topic	0.0830	M3	P: Subject to approval of the Head of Department.
MBAD 675	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 677	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 678	Special Topic	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 679	Special Topic: Business Research Methods	0.0830	M4	P: Subject to approval of the Head of Department.
MBAD 680	MBA Project (6 courses)	0.5000	A	P: Subject to approval of the Head of Department.

The Degree of Master of Business Management (MBM)

See also General Course and Examination Regulations.

Group C of the schedule to the degree.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Business Management, before enrolling in the course of study for this degree, shall have:

- qualified for a New Zealand university degree with at least a B grade average in 300-level courses, or equivalent, or been admitted ad eundem status as the holder of such a degree; and
- been approved as a candidate for the degree by the Dean of Commerce.

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, or other tests, interview, or comprehension tests in order to ensure that an applicant will be able to communicate and participate fully in the course.

Note: An IELTS score of at least 6.5 (with no section lower than 6.0); or a TOEFL internet-based score of at least 90 with no section lower than 20, is required of applicants who speak English as a second language.

2. Degree Requirements

To qualify for the degree a candidate must

- pass courses totalling 1.000 EFTS that are listed in Group A of the schedule to the degree; and
- pass courses totalling 0.125 EFTS that are listed in Group B of the schedule to the degree; and
- pass courses totalling 0.375 EFTS that are listed in Group C of the schedule to the degree.

3. Structure of the Degree

The degree consists of:

- 1.000 EFTS (or 120 points) of courses listed in Group A of the schedule to the degree; and
- 0.125 EFTS (or 15 points) of courses listed in Group B of the schedule to the degree; and
- 0.375 EFTS (or 45 points) of courses listed in

4. Credit Based Upon Previous Studies

A candidate, on the basis of previous studies, may be exempt from courses in the Schedule to the Regulations for the Degree of Master of Business Management and will replace these courses with other appropriate postgraduate courses as approved by the Director of Postgraduate Management Development.

5. Repeating of Courses

A candidate is permitted to repeat a maximum of two courses. No Group C course can be repeated.

6. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean of Commerce. The structure of the MBM programme is closely prescribed. A candidate may, with the approval of the Dean, replace up to 0.125 EFTS (or 15 points) in courses from Group B of the schedule to the degree with courses prescribed for another subject at an equivalent level.

7. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the Master of Business Management.

8. MBM with Distinction

The degree may be awarded with Distinction.

9. Award of PGDipBus instead of MBM

A candidate for the degree who has satisfied all requirements for the Postgraduate Diploma in Business may apply to withdraw from the degree and be awarded the diploma.

implications of his/her research findings for the wider body of relevant academic literature; (3) shown a sound understanding of ethical practice; and (4) synthesised academic literature and communicated research findings in a manner consistent with academics working in his/her chosen discipline. In addition, academic departments may provide examiners with guidelines on the grading of a dissertation or thesis that are specific to (1) the candidate's chosen discipline and (2) the EFTS (points) value of the dissertation or thesis.

7. Time Limits

A candidate must complete all requirements for the Master of Commerce degree in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule.

8. Class of Honours

There shall be two classes of honours: First Class Honours and Second Class Honours. The list of

candidates obtaining Second Class Honours shall be listed in two divisions: Division 1 and Division 2. In the case of a candidate granted an extension of time for the completion of the degree the Academic Board shall decide on eligibility for honours.

9. Double Major in the MCom

With the permission of each of the Heads of Department concerned, a candidate may complete the degree of Master of Commerce in two majors (a double major). A candidate wishing to complete a double major in the MCom must satisfy the course requirements for entry into each major, take courses totalling at least 0.50 EFTS (60 points) in each major (excluding a research project, dissertation or thesis), and complete a dissertation or thesis. The topic of the dissertation or thesis must be relevant to the two majors that constitute the candidate's double major and approved by the relevant Heads of Department.

Schedule to the Regulations for the Degree of Master of Commerce

For full course information, go to www.canterbury.ac.nz/courses

Accounting

(1) ACCT 614; (2) courses totalling 0.50 EFTS (60 points) selected from ACCT 601-679 (excluding ACCT 614); and (3) thesis of at least 0.75 EFTS (90 points), selected from ACCT 690-699. Courses totalling up to 0.25 EFTS (30 points) may be selected from any other honours-level qualifications as approved by the Head of the Department of Accounting and Information Systems. Alternatively, ACCT 690 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: 60 points in Accounting at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

Normally a grade average of B+ or better is required in ACCT 300-level prerequisite courses or other 300-level courses which the Head of the Department of Accounting and Information Systems approves or considers relevant.

Economics*

*Subject to UNZ CUAP approval due December 2014.

(1) courses totalling 1.00CT 6i016(i016(i0(1) c)16allij-1.417DgA)14(C)16(CT 60))-10(J)JT*(doublu(7TD(1)16(tate c)16(courses)-10(J)JT*(t)1

double 25 EFTS jecJACagwith-level qualiTG.417 -1u(double Diploma quaE12(ov)76.6925(do0TG.417 -1u(double6(courses which t
Normally a grade af the Deperage of B+ os

P: Equivalent to either: a BSc or BCom with major in Finance, including (1) ECON 202, (ECON 213 or any 30 points from STAT 200-level courses), FINC 205, FINC 331; and (2) at least a B+ average in 300-level FINC courses.

Or: a bachelors degree in a subject other than Finance, but including: (1) (ECON 213 or any 30 points from STAT 200-level courses), FINC 331 plus an additional 30 points of 300-level Finance; and (2) At least A- average in 300-level FINC courses.

Information Systems

(1) INFO 614; (2) courses totalling 0.50 EFTS (60 points) selected from INFO 601-679 (excluding INFO 614) and COSC 401-459; and (3) a thesis totalling at least 0.75 EFTS (90 points), selected from INFO 690-699. Enrolment in 400-level COSC courses is subject to approval of the Head of the Department of Computer Science and Software Engineering. Courses totalling up to 0.25 EFTS (30 points) may be selected from any other honours-level qualifications as approved by the Head of the Department of Accounting and Information Systems. Alternatively, INFO 690 if a candidate qualifies to enrol in a MCom under Regulation 5.

P: Equivalent to 60 points in Information Systems at 300-level, plus 30 points at 300-level in courses which the Head of the Department of Accounting and Information Systems considers relevant.

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The Degree of Master of Professional Accounting (MPA)

See also General Course and Examination Regulations.

1. Qualifications Required to Enrol in the Degree

Every candidate for the Degree of Master of Professional Accounting, before enrolling in the course of study for this degree, shall have:

- (a) qualified for a New Zealand university degree with at least a B grade average in 300-level courses, or equivalent, or been admitted ad eundem statum as the holder of such a degree, and
- (b) been approved as a candidate for the degree by the Dean of Commerce.

Applicants must demonstrate a high proficiency in English. Applicants who speak English as a second language will be required to produce evidence that their ability to communicate in English is of an adequate standard. This may include TOEFL, interview, comprehension tests, or other tests, in order to ensure that an applicant will be able to communicate and participate fully in the course.

Note: An IELTS score of at least 6.5 (with no section lower than 6.0); or a TOEFL internet-based score of at least 90 with no section lower than 20, is required of applicants who speak English as a second language.

2. Degree Requirements

To qualify for the degree a candidate must:

- (a) pass courses totalling 1.625 EFTS that are listed in Group A of the schedule to the degree; and
- (b) pass courses totalling 0.375 EFTS that are listed in Group B of the schedule to the degree.

3. Structure of the Degree

The degree shall consist of:

- (a) 1.625 EFTS (or 195 points) of courses listed in Group A of the schedule to the degree; and
- (b) 0.375 EFTS (or 45 points) of courses listed in Group B of the schedule to the degree.

4. Credit Based Upon Previous Studies

A candidate may, on the basis of previous studies, be exempt from courses in the Schedule to the Regulations for the Degree of Master of Professional Accounting and will replace these courses with other appropriate postgraduate courses as approved by the Director of Postgraduate Management Development.

5. Repeating of Courses

A candidate is permitted to repeat a maximum of two courses. No Group B course can be repeated.

6. Approval of Course of Study

The personal course of study of a candidate shall be approved by the Dean of Commerce.

7. Time Limits

A candidate shall complete the programme of study in accordance with the time limits set out in the Commerce Graduate and Postgraduate Qualifications Time Limit Schedule starting from the date of first enrolment for the Master of Professional Accounting.

8. MPA with Distinction

The degree may be awarded with Distinction.

9. Award of PGDipBus instead of MPA

A candidate for the degree who has satisfied all requirements for the Postgraduate Diploma in Business may apply to withdraw from the degree and be awarded the diploma.

Schedule to the Regulations for the Degree of Master of Professional Accounting

For full course information, go to www.canterbury.ac.nz/courses

Group A

Course Code	Course Title	EFTS	2015	P/C/R/PP/EQ
MBAZ 601	Managerial Accounting	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development R: MBUS 611, MBAD 601
MBAZ 602	Business Economics	0.1250	T1	P: Subject to approval of the Director of Postgraduate Management Development R: MBAD 604, MBUS 614

professional experience of an appropriate kind

2. Structure of the Certificate

- (a) The course of study for the Postgraduate Certificate in Strategic Leadership shall comprise courses equivalent to 0.50 EFTS (60 points) as listed in the Schedule to the Regulations for the Postgraduate Certificate in Strategic Leadership.
- (b) Subject to the approval of the Director for Postgraduate Management Development Programmes, a candidate who fails a course may repeat that course. A candidate who fails two courses, or who fails the same course more than once will fail the Certificate.

3. Exemption of Prerequisites

Normal prerequisites for any course may be exempted at the discretion of the Director of Postgraduate Management Development Programmes.

4. Time Limits

The Certificate will normally be completed over two years.

To qualify for the award of the Certificate all requirements must be completed within three years from the date of initial enrolment. In exceptional circumstances, a candidate may be granted an extension of time by the Director of Postgraduate Management Development Programmes.

5. Transfer from PGStratLdrship to MBA

who speak English as a second language.

Note: Relevance and standard of undergraduate studies are the main criteria for approval.

2. Diploma Requirements

To qualify for the degree a candidate must have passed courses totalling 1.000 EFTS (120 points) that